



Sterlite

Oracle Licenses

Savings can approach 70% on Oracle Licensing with Sterlite's partnered Pay-As-You-Go "License as a Service"

Sterlite's objective is to partner with our customers for the long term, and selling "our partner" a bunch of software that isn't needed does not sit well with us. We're here to represent your best interests and navigate the complexities of Oracle licensing so you end up with a right-sized solution.

We help you:

- Get the right products for your project and organization at the best price.
- Avoid getting locked into a high-cost, low-flexibility, long-term scenario.
- Make sure you are not over or under licensed.

To this end, we offer three licensing services:

License Assessments.

Ensure you are adequately licensed and sheltered from costly audits.

Oracle Licensing and Support.

Get the right products at the best price with the most favorable terms. We can help you with perpetual and term Oracle licensing, Oracle upgrades, and Oracle license renewal.

License as a Service.

Reduce capital expenditures and say goodbye to annual support costs with a pay-as-you-go Oracle licensing and support.

Our Oracle licensing experts have more than a dozen years' experience and have transacted hundreds of Oracle deals. How can we help you?

ORACLE®

PARTNERNETWORK

Sterlite is a certified Oracle Gold partner and an SBA 8a Certified Minority business.

An Oracle Reseller You Can Trust

Oracle Corporation delivers world-class, best-of-breed technology—but it's difficult to sort through licensing requirements and support costs to determine your total cost of ownership.

The licensing experts engaged by Sterlite have negotiated contracts for purchases as small as \$750 and as large as \$12.8 million, and we handle each transaction with the same care and attention to detail.

We can help you:

- Choose the proper edition and licensing strategy for your organization.
- Navigate through the thousands of products on Oracle's pricelist to find the right combination for you.
- Identify unique circumstances that can be used to lobby Oracle for pricing discounts and concessions.
- Engage an expert for a technical discussion about which features and functions you really need.
- Understand licensing terms so you are compliant now and in the future.

Over more than a dozen years we have negotiated hundreds of contracts at varying levels of complexity that end in successful sales.